

WANG-ZHENG BERHAD (Company No.: 612237-K) (Incorporated in Malaysia)

CONSOLIDATED FINANCIAL RESULTS AND NOTES 3rd QUARTER ENDED 30 SEPTEMBER 2019

Quarterly report on consolidated results for the third financial quarter ended 30 September 2019

Condensed Consolidated Income Statement for the quarter ended 30 September 2019

(The figures presented here have not been audited unless stated otherwise)

| | <u>Individua</u> | al Quarter | Cumulative Quarter | | |
|---|---|---|--|---|--|
| Revenue | Current year Quarter 30 Sep 2019 RM'000 75,401 | Preceding Year Corresponding Quarter 30 Sep 2018 RM'000 74,561 | Current Year To Date 30 Sep 2019 RM'000 199,829 | Preceding Year Corresponding Period 30 Sep 2018 RM'000 189,212 | |
| Cost of sales | (65,743) | (65,051) | (171,400) | (164,223) | |
| Gross profit | 9,658 | 9,510 | 28,429 | 24,989 | |
| Other income | 1,772 | 706 | 3,464 | 3,365 | |
| Marketing and distribution expenses | (3,334) | (577) | (9,917) | (1,155) | |
| Administration expenses | (3,713) | (5,105) | (10,855) | (14,287) | |
| Operating Profit | 4,383 | 4,534 | 11,121 | 12,912 | |
| Interest income | 1,100 | 1,043 | 3,293 | 2,362 | |
| Finance costs | (850) | (604) | (2,575) | (1,907) | |
| Profit before tax | 4,633 | 4,973 | 11,839 | 13,367 | |
| Income tax expense | (1,317) | (1,685) | (2,859) | (4,811) | |
| Profit for the period | 3,316 | 3,288 | 8,980 | 8,556 | |
| Profit attributed to: Equity holders of the parent | 3,316 3,316 | 3,288 3,288 | 8,980 8,980 | 8,556 8,556 | |
| Earnings per share attributable to equity holders of the parent: Basic (sen) Diluted (sen) | 2.09 N/A | 2.07 N/A | 5.66 N/A | 5.40 N/A | |
| | | | | | |

(The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the audited financial statements for the financial year ended 31 December 2018 and the accompanying explanatory notes attached to the interim financial statements)



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Quarterly report on consolidated results for the third financial quarter ended 30 September 2019

Condensed Consolidated Statement of Comprehensive Income for the quarter ended 30 September 2019

(The figures presented here have not been audited unless stated otherwise)

| | Individual Quarter | | <u>Cumulativ</u> | <u>e Quarter</u> |
|---|--|---|---|--|
| | Current year Quarter 30 Sep 2019 RM'000 | Preceding Year Corresponding Quarter 30 Sep 2018 RM'000 | Current Year To Date 30 Sep 2019 RM'000 | Preceding Year Corresponding Period 30 Sep 2018 RM'000 |
| Profit for the period | 3,316 | 3,288 | 8,980 | 8,556 |
| Other comprehensive income: | - | - | - | - |
| Total comprehensive income for the period | 3,316 | 3,288 | 8,980 | 8,556 |
| Total comprehensive income attributable to: | | | | |
| Equity holders of the parent | 3,316 | 3,288 | 8,980 | 8,556 |
| | 3,316 | 3,288 | 8,980 | 8,556 |

(The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the audited financial statements for the financial year ended 31 December 2018 and the accompanying explanatory notes attached to the interim financial statements)



Quarterly report on consolidated results for the third financial quarter ended 30 September 2019

Condensed Consolidated Statement of Financial Position as at 30 September 2019

(The figures presented here have not been audited unless stated otherwise)

| | As At End Of Current Quarter 30 Sep 2019 RM'000 | (Audited) Preceding Financial Year-Ended 31 Dec 2018 RM'000 |
|---|--|---|
| Non-Current Assets | 20.010 | 22 000 |
| Property, plant and equipment | 38,918 | 32,880 |
| Investment property | 10,478 | 9,290 |
| Other investments | 31 | 31 |
| | 49,427 | 42,201 |
| Current Assets | | |
| Inventories | 45,122 | 50,882 |
| Trade receivables | 54,956 | 55,606 |
| Other receivables, deposits and prepayments | 3,353 | 5,991 |
| Fixed deposits with licensed banks | 71,713 | 75,074 |
| Cash and bank balances | 44,984 | 45,419 |
| | 220,128 | 232,972 |
| TOTAL ASSETS | 269,555 | 275,173 |
| Equity Equity attributable to equity holders of the parent Share capital Treasury shares Retained profits Total equity Non-Current Liabilities Borrowings | 86,677 (650) 105,390 191,417 10 | 86,677 (650) 103,542 189,569 7,555 |
| Deferred taxation | <u> </u> | 1,922 9,477 |
| Current Liabilities | | |
| Trade payables | 5,889 | 8,473 |
| Other payables | 6,604 | 8,002 |
| Short term borrowings | 63,580 | 58,939 |
| Taxation | 247 | 713 |
| | 76,320 | 76,127 |
| Total Liabilities | 78,138 | 85,604 |
| TOTAL EQUITY AND LIABILITIES | 269,555 | 275,173 |
| Net Asset per share attributable to ordinary | | |
| equity holders of the parent (RM) | 1.21 | 1.20 |
| | | |

(The Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statements for the financial year ended 31 December 2018 and the accompanying explanatory notes attached to the interim financial statements)



Quarterly report on consolidated results for the third financial quarter ended 30 September 2019

Condensed Consolidated Statement of Cash Flows for the quarter ended 30 September 2019

(The figures presented here have not been audited unless stated otherwise)

| | Cumulative Current Year 30 Sep 2019 RM'000 | Cumulative Preceding Year 30 Sep 2018 RM'000 |
|---|---|---|
| Cash flows from operating activities | | |
| Profit before tax | 11,839 | 13,367 |
| Adjustments for: | | |
| Bad debt written off | - | 57 |
| Depreciation of property, plant and equipment | 2,608 | 3,070 |
| Gain on disposal of a subsidiary company | (25) | - |
| Gain on disposal of property, plant and equipment | (31) | - |
| Impairment on trade receivables | - | 197 |
| Interest expense | 2,575 | 1,907 |
| Interest income | (3,293) | (2,362) |
| Reversal of impairment on trade receivables | (422) | (1,737) |
| Unrealised loss on foreign exchange | 176 | (166) |
| Operating profit before working capital changes | 13,427 | 14,333 |
| (Increase)/Decrease in working capital: | | |
| Inventories | 5,414 | (6,325) |
| Trade and other receivables | 1,290 | 3,038 |
| Trade and other payables | (3,032) | (5,095) |
| Cash generated from operations | 17,099 | 5,951 |
| Interest received | 3,293 | 2,362 |
| Interest paid | (2,575) | (1,907) |
| Income tax refunded | 38 | 75 |
| Income tax paid | (3,372) | (4,643) |
| Net cash generated from operating activities | 14,483 | 1,838 |
| Cash flows from investing activities | | |
| Proceeds from disposal of property, plant and equipment | 31 | 1 |
| Purchase of investment properties | (1,188) | (1,370) |
| Purchase of property, plant and equipment | (9,175) | (597) |
| Net cash inflow from disposal of a subsidiary company | 1,300 | - |
| Net cash used in investing activities | (9,032) | (1,966) |



Quarterly report on consolidated results for the third financial quarter ended 30 September 2019

Condensed Consolidated Statement of Cash Flows for the quarter ended 30 September 2019

(The figures presented here have not been audited unless stated otherwise)

| Cash flows from financing activities | Cumulative Current Year 30 Sep 2019 RM'000 | Cumulative Preceding Year 30 Sep 2018 RM'000 |
|--|---|---|
| | | |
| Dividend paid | (6,343) | (6,343) |
| Net (repayment) drawdown of bank borrowings | (2,904) | 3,036 |
| Net cash used in financing activities | (9,247) | (3,307) |
| Net decrease in cash and cash equivalents | (3,796) | (3,435) |
| Cash and cash equivalents at beginning of financial year | 120,493 | 110,956 |
| Cash and cash equivalents at end of financial period | 116,697 | 107,521 |
| Cash and cash equivalents comprise: | | |
| Fixed deposits with licensed banks | 71,713 | 64,811 |
| Cash and bank balances | 44,984 | 42,710 |
| | 116,697 | 107,521 |

(The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited financial statements for the financial year ended 31 December 2018 and the accompanying explanatory notes attached to the interim financial statements)



Quarterly report on consolidated results for the third financial quarter ended 30 September 2019

Condensed Consolidated Statement of Changes in Equity for the quarter ended 30 September 2019

(The figures presented here have not been audited)

| | Attributable to Equity Holders of the Parent Non-distributable Distributable | | | | |
|--|---|------------------------------|------------------------------|-----------------|--|
| | Share Capital RM'000 | Treasury Shares RM'000 | Retained Profit RM'000 | Total RM'000 | |
| Balance as at 1 January 2019 | 86,677 | (650) | 103,542 | 189,569 | |
| Profit for the period Other comprehensive income: | - | - | 8,980 - | 8,980 - | |
| Total comprehensive income for the period | - | - | 8,980 | 8,980 | |
| Dividends | - | - | (6,343) | (6,343) | |
| Disposal of a subsidiary | - | - | (789) | (789) | |
| Balance as at 30 September 2019 | 86,677 | (650) | 105,390 | 191,417 | |
| | | | | | |
| Balance as at 1 January 2018 | 86,677 | (650) | 100,293 | 186,320 | |
| Profit for the period Other comprehensive income: | - | - | 8,556 | 8,556 | |
| Total comprehensive income for the period | - | - | 8,556 | 8,556 | |
| Dividends | - | - | (6,343) | (6,343) | |
| Balance as at 30 September 2018 | 86,677 | (650) | 102,506 | 188,533 | |

(The Condensed Consolidated Statement of Changes In Equity should be read in conjunction with the audited financial statements for the financial year ended 31 December 2018 and the accompanying explanatory notes attached to the financial statements)



Notes on the quarterly report - 30 September 2019

PART A: EXPLANATORY NOTES TO THE INTERIM FINANCIAL REPORT

A1. Basis of preparation

The interim financial statements of the Group are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standards ("MFRS") 134 (Interim Financial Reporting) issued by the Malaysian Accounting Standards Board ("MASB") and Chapter 9, Paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities").

The interim financial statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2018. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2018.

Changes in Accounting Policies

The accounting policies, methods of computation and basis of consolidation adopted by the Group in the interim financial statements are consistent with those adopted in the financial statements for the financial year ended 31 December 2018.

The Group has not early adopted the following new MFRSs, new interpretation and amendments to MFRSs, which have been issued by the Malaysian Accounting Standards Board ("MASB") as at the date of authorisation of these interim financial statements but are not yet effective for the Group as stated below:

| MEDG 16 | T | Effective date for financial periods beginning on or after |
|---------------------------------------|---|--|
| MFRS 16 | Lease | 1 January 2019 |
| IC Interpretation 23 | Uncertainty over Income Tax Treatments | 1 January 2019 |
| Amendments to MFRS 9 | Prepayment Features with Negative Compensation | 1 January 2019 |
| Amendments to MFRS 119 | Plan Amendment, Curtailment or Settlement | 1 January 2019 |
| Amendments to MFRS 128 | Long-term Interests in Associates and Joint Ventures | 1 January 2019 |
| Annual Improvements to MF | RSs 2015-2017 Cycle: | |
| • Amendments to MFRS 3 | | 1 January 2019 |
| • Amendments to MFRS 1 | 1 | 1 January 2019 |
| • Amendments to MFRS 1 | 12 | 1 January 2019 |
| • Amendments to MFRS 1 | 23 | 1 January 2019 |
| Amendments to References to Standards | o the Conceptual Framework in MFRS | 1 January 2020 |
| MFRS 17 | Insurance Contracts | 1 January 2021 |
| Amendments to MFRS 10 and MFRS 128 | Sale or Contribution of Assets between an Investor and its Associate or Joint Venture | Deferred until further notice |

The Group and the Company intend to adopt the above MFRSs, IC Interpretations and amendments to MFRSs when they become effective.



Notes on the quarterly report - 30 September 2019

A2. Qualification of annual financial statements

There were no audit qualifications on the annual audited financial statements for the year ended 31 December 2018.

A3. Seasonal and cyclical factors

The Group's business operation results were not materially affected by any major seasonal or cyclical factors in the quarter under review.

A4. Unusual nature and amounts of items affecting assets, liabilities, equity, net income or cash flows

There were no unusual nature and amounts of items affecting assets, liabilities, equity, net income or cash flows during the current quarter under review.

A5. Material changes in estimates

There was no material changes in estimates of amounts reported in the current quarter under review.

A6. Issuances and repayment of debt and equity securities

There have been no other issuance, cancellations, repurchase, resale and repayment of debt and equity securities for the current quarter under review, except for the following:-

The details of shares held as treasury shares for the period ended 30 September 2019 are as follows:

| | Number of Treasury Shares | Total consideration RM |
|---------------------------------|------------------------------|---------------------------|
| Balance as at 30 June 2019 | 1,418,900 | 649,578 |
| Repurchased during the quarter | 0 | 0 |
| Balance as at 30 September 2019 | 1,418,900 | 649,578 |

There were no additional repurchase of shares since 1 July 2019.

A7. Dividend paid

There was no dividend paid by the Company during the quarter under review.



Notes on the quarterly report - 30 September 2019

A8. Segment information

Details segmental analysis for the period ended 30 September 2019 are as follows:

(a) Geographical segments

Revenue by geographical location of customers:

| Location | Consolidated |
|----------------------------|--------------|
| | RM'000 |
| Malaysia | 182,123 |
| Asia (other than Malaysia) | 17,706 |
| Total | 199,829 |

(b) Business segments

| | Processed papers products | Disposable fibre-based products | Investment holding and others | Adjustments and elimination | Consolidated |
|---------------------------|---------------------------------|---------------------------------------|-------------------------------------|-----------------------------------|--------------|
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| Revenue | | | | | |
| External customer | 131,281 | 68,548 | - | - | 199,829 |
| Inter-segment | 68,940 | 32,335 | - | (101,275) | - |
| Total revenue | 200,221 | 100,883 | - | (101,275) | 199,829 |
| • | | | | | |
| Results | | | | | |
| Segment results | 5,823 | 5,683 | (385) | - | 11,121 |
| Interest income | 1,843 | 1,080 | 370 | - | 3,293 |
| Finance costs | (2,039) | (536) | - | - | (2,575) |
| Profit (loss) before tax | 5,627 | 6,227 | (15) | - | 11,839 |
| Taxation | (1,355) | (1,415) | (89) | - | (2,859) |
| Net profit (loss) for the | | | | | |
| financial period | 4,272 | 4,812 | (104) | - | 8,980 |
| • | | | | | |
| Assets | | | | | |
| Additions to non- | | | | | |
| current assets | 770 | 9,593 | - | - | 10,363 |
| Segment assets | 152,213 | 120,699 | 86,471 | (89,828) | 269,555 |

A9. Valuation of property, plant and equipment

The property, plant and equipment except for freehold land are stated at cost less accumulated depreciation. No depreciation is provided on freehold land. There was no revaluation of property, plant and equipment for the current quarter and financial year to date.

A10. Acquisitions and Disposals of Property, Plant and Equipment

There were no major acquisitions and disposal of property, plant and equipment during the quarter under review.



Notes on the quarterly report – 30 September 2019

A11. Material events subsequent to the end of the interim period

There were no material events subsequent to the end of the current quarter.

A12. Changes in the composition of the Group

There were no changes in the composition of the Group during the current quarter under review.

A13. Changes in contingent liabilities

As at the date of announcement, there were no material contingent liabilities incurred by the Group which, upon becoming enforceable, may have material impact on the financial position of the Group.

A14. Capital commitments

There were no significant capital commitments as at 30 September 2019.



Notes on the quarterly report - 30 September 2019

PART B: ADDITIONAL INFORMATION REQUIRED BY THE BURSA MALAYSIA LISTING REQUIREMENTS

B1. Review of performance

| | Individu Current Year Quarter 30.09.2019 RM'000 | al Period Preceding Year Corresponding Quarter 30.09.2018 RM'000 | Changes (RM'000 /%) | Cumulat Current Year To- date 30.09.2019 RM'000 | ive Period Preceding Year Corresponding Period 30.09.2018 RM'000 | Changes (RM'000 / %) |
|---|---|---|---------------------------|---|---|-------------------------|
| Revenue | 75,401 | 74,561 | 840 / 1.1% | 199,829 | 189,212 | 10,617 / 5.6% |
| Operating Profit | 4,383 | 4,534 | (151) / | 11,121 | 12,912 | (1,791) / |
| Profit Before Tax | 4,633 | 4,973 | (340) / -6.8% | 11,839 | 13,367 | (1,528) / |
| Profit After Tax | 3,316 | 3,288 | 28 / 0.9% | 8,980 | 8,556 | 424 / 4.9% |
| Profit Attributable to Ordinary Equity Holders of the Parent | 3,316 | 3,288 | 28 / 0.9% | 8,980 | 8,556 | 424 / 4.9% |

The Group recorded revenue of RM75.4 million for the current quarter, an increase of approximately RM0.8 million as compared to RM74.6 million in the preceding year corresponding quarter mainly due to increase sales in processed paper products as a result of sales quantity increased during the quarter under review.

The Group recorded a lower profit before tax of RM4.6 million for the current quarter, a decrease of RM0.3 million as compared to RM4.9 million in the preceding year corresponding quarter mainly due to higher marketing and distribution expenses in the disposable fibre-based products segment.

B2. Variation of results against immediate preceding quarter

| | Current Quarter 30.09.2019 RM'000 | Immediate Preceding Quarter 30.06.2019 RM'000 | Changes (Amount / %) RM'000 / % |
|--|---|---|---------------------------------------|
| Revenue | 75,401 | 62,554 | 12,847 / 20.5% |
| Operating Profit | 4,383 | 3,464 | 919 / 26.5% |
| Profit Before Tax | 4,633 | 3,767 | 866 / 22.9% |
| Profit After Tax | 3,316 | 3,076 | 240 / 7.8% |
| Profit Attributable to Ordinary Equity Holders of the Parent holders of the parent | 3,316 | 3,076 | 240 / 7.8% |

The Group's profit before tax increased to RM4.6 million for the current quarter as compared to RM3.7 million in the immediate preceding quarter for the period ended 30 June 2019 mainly due to higher other income during the quarter under review.



Notes on the quarterly report - 30 September 2019

B3. Prospects

Despite the current volatility in the global market, the Group's products are expected to remain competitive in the operating environment. Moving forward, the Group will further upgrade the existing own brands products to meet the customers' demands and to extend the product portfolio by further launching personal hygiene products from the ultimate holding company, Hengan International and to expand the business to South East Asia market. The Board anticipates the Group to achieve an improving performance for the remaining of quarter of the year.

B4. Variance of actual and forecast profit

Not applicable as there was no profit forecast has been published.

B5. Tax expense

| | Current quarter | Current year |
|-------------------------------|------------------|--------------------|
| | ended 30.09.2019 | to date 30.09.2019 |
| | RM'000 | RM'000 |
| Estimated tax payable: | | |
| Current | 1,005 | 2,547 |
| Under provision in prior year | 312 | 312 |
| Total | 1,317 | 2,859 |

The effective tax rate for the current quarter and financial year to date under review is lower than the statutory income tax rate mainly due to certain interest income are exempted from tax deduction.

B6. Status of corporate proposal

There was no corporate proposal announced as at the date of this announcement.

B7. Group borrowings

The Group's borrowings as at the end of the reporting period are as follows:

| Group borrowings | Short Term (Secured) | Long Term (Secured) | Total |
|--|----------------------|------------------------|--------|
| | RM'000 | RM'000 | RM'000 |
| Trust receipts and bankers' acceptance | 63,502 | - | 63,502 |
| Hire purchase | 78 | 10 | 88 |
| Total | 63,580 | 10 | 63,590 |

B8. Off balance sheet financial instruments

There are no financial instruments with off balance sheet risk as at the date of this report.

B9. Material litigation

There was no pending material litigation as at the date of this report.



Notes on the quarterly report - 30 September 2019

B10. Dividends

There was no dividend declared by the Company during the current quarter under review.

B11. Basic earnings per share

The basic earnings per share for the current quarter and cumulative year to date are computed as follows:-

| | | Individual Quarter | | Cumulativ | Cumulative Quarter | |
|----|--------------------------------|--------------------|------------|------------|--------------------|--|
| | | 3 months | 3 months | 9 months | 9 months | |
| | | Ended | Ended | Ended | Ended | |
| | | 30.09.2019 | 30.09.2018 | 30.09.2019 | 30.09.2018 | |
| | | RM'000 | RM'000 | RM'000 | RM'000 | |
| a) | Profit attributable to equity | | | | | |
| | holders of the parent (RM'000) | 3,316 | 3,288 | 8,980 | 8,556 | |
| | | | | | | |
| b) | Weighted average number of | | | | | |
| | ordinary shares ('000): | 158,581 | 158,581 | 158,581 | 158,581 | |
| | | | | | | |
| c) | Earnings per ordinary share | | | | | |
| | (sen): | | | | | |
| | i) Basic | 2.09 | 2.07 | 5.66 | 5.40 | |
| | | | | | | |
| | ii) Diluted | Note | Note | Note | Note | |

Note:

The diluted earnings per share are not presented as there were no potential ordinary shares to be issued as at the end of the reporting period.

B12. Disclosure of realised and unrealised profits (unaudited)

| | Quarter Ended | |
|---|-----------------------|----------|
| | 30.09.2019 30.09.2018 | |
| | RM'000 | RM'000 |
| Total retained profits of the Company and its subsidiaries: | | |
| - Realised | 153,051 | 150,530 |
| - Unrealised | 1,632 | 2,244 |
| | 154,683 | 152,774 |
| Less: Consolidation adjustments | (49,293) | (50,268) |
| Total Group retained profits as per consolidated accounts | 105,390 | 102,506 |



Notes on the quarterly report - 30 September 2019

B13. Notes to the statement of comprehensive income

| | Quarter Ended | |
|---|---------------|------------|
| | 30.09.2019 | 30.09.2018 |
| | RM'000 | RM'000 |
| Interest income | (3,293) | (2,362) |
| Interest expense | 2,575 | 1,907 |
| Bad debts written off | - | 57 |
| Depreciation and amortization | 2,608 | 3,070 |
| Impairment on other receivables | - | 197 |
| Reversal of impairment on trade receivables | (422) | (1,737) |
| Gain on disposal of a subsidiary company | (25) | - |
| Gain on disposal of property, plant and equipment | (31) | - |
| Unrealised loss (gain) on foreign exchange | 176 | (166) |

Other than the above, there were no impairment of assets, gain or loss on disposal of quoted investments, gain or loss on derivatives and exceptional items for the current quarter ended 30 September 2019.

B14. Authorisation for issue

The interim financial report was authorised for issuance by the Board of Directors of the Company on 27 November 2019.